

SERVICE		MEMBERSHIP		DESCRIPTION
		B	P	
One-year Membership to the Business Network		X	X	Access to the AG network and protection of private data
EDC - Enterprise Data Collection (in the Reserved Area of the AG portal) through surveys that meet the standards requested by the international aerospace sector.	Entry of Company Data and Capability Data	X	X	The AG registered company can promote its excellency by filling out the basic surveys made available in the reserved area of the portal
	Entry of Past Performance (PP) data		X	The company can promote its excellency by filling out the PP surveys as well. These: remain private in the AG database; are used only to promote the costumer company to buyers of their interest.
	Data entry advice		X	Technical-strategical support for data entry, pertaining to Capability and Past Performance, in the portal database
	Ontological Research	X	X	The innovative Knowledge Management System used in the AG portal, makes the company research easy and precise.
1st Level Networking		X	X	Through the analysis of the data entered in the Reserved Area, the AG specialists can draw a web of "business opportunity" between companies of the network and help create contacts and relations.
Advertising the corporate brand on the portal	Basic promotion vs privileged	X	X	Diversified visibility, of the company's logo, on the AG portal
Advertising the corporate brand during Fairs/Events	Promotion basic vs privileged	X	X	Diversified promotion, of associated companies' logos, during fairs and events of the sector
Digital Newsletter	Of the Network	X	X	Periodic gazette of the activities/events of the business network
	Dedicated		X	Custom newsletter tailored to the specific company
AG portal blog	Basic content	X	X	Exclusive access to the basic content published in the blog
	Dedicated content		X	Exclusive dedicated articles and interviews in the network blog
Bullettin board in the AG portal		X	X	Space in which the registered AG costumer can publish information/business opportunities
AG Meeting invitation	Of the Network	X	X	Periodical meetings focused on network strategies
	Dedicated		X	Meetings to discuss specific needs and sector strategies
B2B relations support during sector Fairs/Events			X	Company's Capability promotion; planning of B2B meetings with buyers of interest; co-participation to meetings
Product internationalization and AG costumer service assessment			X	Assessment of the Company's ability, compared to foreign markets of interest Based on this evaluation, the company may activate the Advanced Support Service for Internationalization
AG general conventions invitation		X	X	Focus convention: results, goals, future strategies of the network
Dedicated events invitation			X	Events reserved to AG registered companies, of a specific sector, with the involvement of primary integrated companies
Discount on purchases for technical services distributed by AQM (AG partner)	X% off	X		Some of AQM services: execution of special tests, laboratory, calibration, trial, diagnostics, process certification, technical consultation, training, regulations. Diversified discount for the purchase of the various AQM services
	Y% > X% off		X	
AG help desk services provided through the portal	Basic (B), Dedicated (D)	X (B)	X (D)	Technical support: (B) email/phone; (D) within 2 working days and, if necessary, provided at the AG costumer's office
Referral fee (diversified) for each new company brought to the network		X	X	Discount to the registered AG costumer, on the renewal fee, for each company that will subscribe to the network thanks to them
Discount on the purchase of AG Advanced Services			X	Discount guaranteed only to the premium companies